EXERGEN

TemporalScanner™

TAT-5000S Series
Professional Models

New Independent Studies Show Exergen Reduces Hospital Costs by 90% Compared to Other Thermometers

Invented, designed, assembled, tested, and packaged in the U.S.A. by Exergen

- More than 100 published studies supporting accuracy from preemies to geriatrics, in all areas of care.
- Rugged, reliable construction, protected by Lifetime Warranty.
- TAT-5000S Connected Models available on leading Vital Signs Monitors for EHR data integration.

Changing the Way the World Takes Temperature

Exergen TAT-5000S Connected Models are now available on leading Vital Signs Monitors for EHR Data Integration

Philips SureSigns VS4

GE Healthcare VC150, V100, Corometrics

Mindray Accutor 7 Vital Signs Monitor

ZOE 740Select

Spacelabs Qube®, Xprezzon®, Qube® Mini

Nihon Kohden SVM-7200

Schiller Diagnostic Station

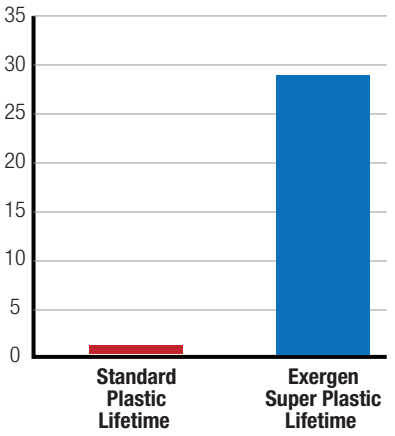
Capsule SmartLinx Vitals Plus

Exergen Super Plastic Wins the Battle of Cracked Cases Caused by Chemical Disinfectants

Nearly 30 Times More Resistant to the Harshest Chemicals

Exergen has developed a new proprietary engineered plastic material for housings which resists the harshest chemical cleaners in use in hospitals at least 29 times longer than current materials.

After two years of research and testing, Exergen has succeeded in its objective of eliminating case cracking caused by harsh chemical disinfectants commonly used in hospitals. The proprietary Exergen Super Plastic cases are now used in all Exergen TemporalScanner TAT-5000 Series professional models.



TAT-5000

TAT-5000S

Convenience and Security Options

Wallmount
PN: 134201
(TAT-5000S not included)

Quick Release Security System:
124277 (Core) 124278 (Oral Equiv) Includes TAT-5000S, Wallmount 134201. Latex-free coiled cable, 134320

Quick Release Security System:
124286 (Core) 124287 (Oral Equiv). Includes TAT-5000S, Wallmount 134201, 8' Latex-free nylon covered steel cable, 134319

Quick Release Security System:
124288 (Core) 124289 (Oral Equiv). Includes TAT-5000S, Wallmount 134305, Latex-free coiled cable 134320.

Quick Release Security System:
124292 (Core) 124293 (Oral Equiv). Includes TAT-5000S, Wallmount 134306, Latex-free coiled cable 134320.

Quick Release Security System:
124290 (Core) 124291 (Oral Equiv). Includes TAT-5000S, Wallmount 134305, 8' Latex-free nylon covered steel cable, 134319

Quick Release Security System:
124294 (Core) 124295 (Oral Equiv). Includes TAT-5000S, Wallmount 134306, 8' Latex-free nylon covered steel cable, 134319

Dual Security System
5 or 20 Temperature scans before lockout.
5: 124280 (Core) 124281 (Oral Equiv).
20: 124392 (Core) 124393 (Oral Equiv)
Includes: TAT-5000, Requires Keyless Locking Wallmount 134308

Dual Security System
5 or 20 Temperature scans before lockout.
5: 124280 (Core) 124281 (Oral Equiv)
20: 124392 (Core) 124393 (Oral Equiv)
Includes: TAT-5000, Requires Keyless Locking Wallmount 134307

8' Coiled Cable
Latex-free Coiled Cable, 134320

8' Steel Cable Latex-free
8' Latex-free nylon covered cable, 134319

6' Steel Cable with Lock
6' Latex-free nylon covered cable, 134321
8' Steel Cable with Lock
8' nylon covered cable, 134322

Quick Release System: A discrete method for easy removal and reattachment of the cable when required.

Suggestions for Selection:

- If instruments are to be secured at the nurses' station, consider the Keyless Locking Wallmount or Dual Security System.
- If instruments are to be mounted one per bed, or in a dedicated area (e.g. triage), consider the Quick Release System.
- If instruments are to be attached to an existing rolling stand, or a vital signs monitor, consider the 8' Steel Cable 134319.

Infection Control Considerations

Methods of Cross-Contamination Protection: Unlike most other thermometers, the Exergen TemporalScanner does not come into contact with mucous membranes, and as such, the following options are available against the risk of cross-contamination when using the instrument between patients.

Alcohol Swabs: The vast majority of hospitals have approved wiping the probehead between patients with an alcohol swab or other disinfectant wipe, the typical method of choice for disinfecting the stethoscope diaphragm between patients, and the most cost effective method. 70% isopropyl alcohol is recommended.

Disposable Caps:

Disposable Caps, meaning they can be used once and discarded, or reused on the same patient, are available for all levels of cross-contamination protection should they be preferred for certain patient populations, and are still very cost effective.

Routine Maintenance:

With normal use, the only maintenance required is to keep the lens in the center of the probe clean. Periodic lens cleaning is a must. Dirt, greasy films or moisture on the lens will interfere with the passage of infrared heat and affect the accuracy of the instrument. Only alcohol should be used on the lens, and this warning is prominently affixed to the front of each instrument as shown on the right.

- Clean the lens with a cotton tipped stick applicator (Q-Tip, Cotton Bud, etc.)moistened in alcohol or with an alcohol swab.
- Twisting an alcohol swab to clean the lens is not recommended, a stick applicator must be used to reach and clean the little lens deep in the center of the probe head.
- Cleaning the little lens every two weeks (biweekly) is recommended.

Use of Aggressive Chemical Disinfectants for Decontamination:

Strong bleach-based and ammonium-based products have become very common due to heightened concerns regarding the risk of nosocomial infections, but these aggressive disinfectants can damage most plastics. Fortunately Exergen has developed and uses a proprietary “Super Plastic” that resists cracking by the harshest chemicals in use in hospitals.

Alcohol only applies to the IR sensor lens, as the bleach and ammonium based products may leave a residue on the sensor lens which would interfere with the accuracy of the measurement.

Further Information or Questions:

Please visit our website at www.exergen.com, or contact service@exergen.com.

Using the Disposable Caps:

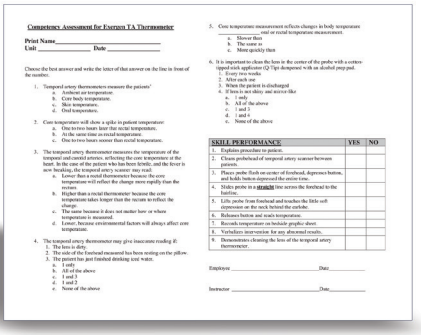
1. Apply cap by pushing onto the probehead with fingers.
2. Remove cap by pushing edge forward with thumb.
3. Caps may be reused on the same patient.

3-Step Method to Successful Inservicing

Actions Required of Nursing Staff:

Step 1:

View Exergen's Virtual Classroom Training Video.



Competency Assessment for Exergen TA Thermometer

Print Name_____
Unit _____ **Date** _____

Choose the best answer and write the letter of that answer on the line in front of the number.

1. Temporal artery thermometers measure the patients'
   a. Ambient air temperature.
   b. Core body temperature.
   c. Skin temperature.
   d. Oral temperature.

2. Core temperature will show a spike in patient temperature:
   a. One to two hours later that rectal temperature.
   b. At the same time as rectal temperature.
   c. One to two hours sooner than rectal temperature.

3. The temporal artery thermometer measures the temperature of the blood flowing through the temporal artery in the forehead to monitor the heat. In the case of the patient who has been febrile, and the fever is now breaking, the temporal artery scanner may read:
   a. Lower than a rectal thermometer because the core temperature will reflect the change more rapidly than the extrem
   b. Higher than a rectal thermometer because the core temperature takes longer than the rectum to reflect the change.
   c. The same because it does not matter how or where temperature is measured.
   d. Lower, because environmental factors will always affect core temperature.

4. The temporal artery thermometer may give inaccurate reading if:
   1. The lens is dirty.
   2. The side of the forehead measured has been resting on the pillow.
   3. The patient has just finished drinking iced water.
   a. 1 only
   b. All of the above
   c. 2 and 3
   d. 1 and 2
   e. None of the above

5. Core temperature measurement reflects changes in body temperature _____ than rectal or oral temperature measurement.
   a. Slower then
   b. The same as
   c. More quickly then

6. It is important to clean the lens in the center of the probe with a cotton-tipped stick applicator (Q-Tip) dampened with an alcohol prep pad.
   1. Before first use.
   2. After each use.
   3. When the patient is discharged
   4. If lens is not shiny- use screw like
   a. 1 only
   b. All of the above
   c. 1 and 3
   d. 2 and 4
   e. None of the above

SKILL PERFORMANCE	YES	NO
1. Explains procedure to patient.		
2. Cleans probehead of temporal artery scanner between patients.		
3. Places probe flush on center of forehead, depresses button, and holds button depressed the entire time.		
4. Slides probe in a straight line across the forehead to the hairline.		
5. Lifts probe from forehead and touches the little soft depression at the neck behind the earlobe.		
6. Releases button and reads temperature.		
7. Records temperature on bedside graphic sheet.		
8. Verbalizes intervention for any abnormal results.		
9. Demonstrates cleaning the lens of the temporal artery thermometer.		

Employee _____ Date_____

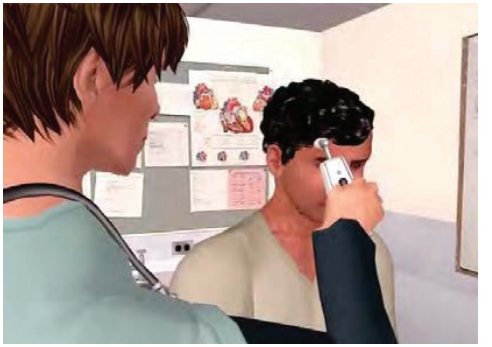
Instructor _____ Date_____

Step 2:

Take the competency evaluation. (copy attached)

Step 3:

Provide a return demonstration to the satisfaction of the nurse educator.



Successful inservicing for the Exergen Temporal*Scanner* Thermometer is accomplished in just 3 well-proven steps that follow below. Allowing 30 minutes for a Train-the-Trainer/Super Trainer or other classroom session incorporating the 3 steps below, and supervised by a nurse educator or a monitor, will accomplish the training goals of good patient care, in addition to eliminating unit based training, which is not only costly and disruptive to patient care, but has been proven ineffective for competent product training.

The Actions Required of Nursing Staff:

1. View Exergen's Virtual Classroom Training Video.
2. Take the competency evaluation (copy attached).
3. Provide a return demonstration to the satisfaction of the nurse educator or monitor.

The 3 Tools for Success:

1. **Exergen's Virtual Classroom Training Video**
   - **a.** A 15 minute training video containing the information to ensure staff is clinically and functionally skilled in the use of the Exergen Temporal*Scanner* Thermometers.
   - **b.** The Virtual Classroom is available on CD's and at www.exergen.com/virtualclassroom
   - **c.** Uploading to the hospital's intranet where all staff, including medical staff, can view PRN is highly recommended.
2. **Competency Evaluation**
   A multiple choice evaluation, the answers to which are contained in the video.
3. **Return Demonstration**
   Taking a temperature on another attendee to the satisfaction of the nurse educator or monitor prior to leaving the session takes just a few seconds and will assure proficiency.

Contacting Exergen with Clinical Questions or for Training Material:

Clinical Questions:
617-923-9900 x 6202
medical@exergen.com

Training Material:
617-923-9900 x 6234
service@exergen.com

For educational videos, clinical studies, & manuals:
www.exergen.com/ww

To evaluate, email:
medical@exergen.com

Competency Assessment
for Exergen TA Thermometer

EXERGEN
TemporalScanner™

Print Name:_____

Unit: _____

Date: _____

Choose the best answer and write the letter of that answer on the line in front of the number.

1. **Temporal artery thermometers measure the patients'**

   a. Ambient air temperature.
   b. Core body temperature.
   c. Skin temperature.
   d. Oral temperature.

2. **Core temperature will show a spike in patient temperature:**

   a. One to two hours later that rectal temperature.
   b. At the same time as rectal temperature.
   c. One to two hours sooner than rectal temperature.

3. **The temporal artery thermometer measures the temperature of the temporal and carotid arteries, reflecting the core temperature at the heart. In the case of the patient who has been febrile, and the fever is now breaking, the temporal artery scanner may read:**

   a. Lower than a rectal thermometer because the core temperature will reflect the change more rapidly than the rectum.

   b. Higher than a rectal thermometer because the core temperature takes longer than the rectum to reflect the change.

   c. The same because it does not matter how or where temperature is measured.

   d. Lower, because environmental factors will always affect core temperature.

4. **The temporal artery thermometer may give inaccurate reading if:**
   1. The lens is dirty.
   2. The side of the forehead measured has been resting on the pillow.
   3. The patient has just finished drinking iced water.

   a. 1 only
   b. All of the above
   c. 1 and 3
   d. 1 and 2
   e. None of the above

5. **Core temperature measurement reflects changes in body temperature _____ oral or rectal temperature measurement.**

   a. Slower than
   b. The same as
   c. More quickly than

6. **It is important to clean the lens in the center of the probe with a cottontipped stick applicator (Q-Tip) dampened with an alcohol prep pad.**
   1. Every two weeks
   2. After each use
   3. When the patient is discharged
   4. If lens is not shiny and mirror-like

   a. 1 only
   b. All of the above
   c. 1 and 3
   d. 1 and 4
   e. None of the above

Employee _____

Date_____

Instructor _____

Date_____

Competency Assessment answers located on inside back cover or at:
https://www.exergen.com/assessment

Clinical Studies

Peer-Reviewed Published Papers, Abstracts, Letters on Exergen Temporal Artery Thermometry

(For the most current list, visit exergen.com/s)

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Ensuring Cost Savings Reality…
by Virtual Innovation

Virtual Classroom ensures cost savings, waste reduction, and enhanced patient care by training and supporting millions of caregivers in new thermometry technology. So exactly how does it work?

Francesco Pompei is Founder and CEO of Exergen Corporation, and holds >100 patents in noninvasive thermometry for medical and industrial applications. Earning BS and MS degrees from MIT, and an SM and PhD from Harvard, where Dr. Pompei held an appointment as Research Scholar in the Dept of Physics at Harvard for 15 years.

What is the cost savings reality you are referring to?

Francesco Pompei. Temporal artery thermometry (TAT) has produced an estimated $100 million in direct cost savings and 10,000 tons of waste reduction in the last few years for healthcare institutions. For a typical 300-bed hospital, this translates to nearly $100,000 in unnecessary costs and two tons of waste eliminated per year. Furthermore, a recent independent study reported that TAT also saves 87 percent of nursing time used for taking temperature.

These are certainly impressive numbers. How does new thermometry technology do this?

FP. TA thermometry lightly scans the intact skin of the forehead, placing it in the same category as a stethoscope – simply clean between patients with the same wipe used

with the stethoscope. Conventional thermometry systems require a probe to be inserted into a body cavity, which in turn requires robust protection from contamination by applying a single-use disposable cover. Th e dramatically reduced use of disposable probe covers is a major benefi t from TA thermometry, eliminating approximately 90 percent of the direct cost of providing this vital sign. In addition, since there is no small fragile probe to be inserted into a body cavity, TAT can be designed to be far more robust than conventional thermometry, and can carry a lifetime warranty. This not only eliminates direct repair costs, but also greatly reduces all of the indirect costs, such as removal of equipment from service, evaluation by biomedical engineering, return to the manufacturer, receipt of the repaired device and reinstallation to service. Since typical payback for TA thermometry is measured in months, hospitals using TAT have effectively eliminated the cost of patient temperature as a vital sign.

How can you provide technology training and support for millions of caregivers without substantially increasing your own costs?

FP. Comprehensive training for new technology always carries a very high cost, particularly a technology that is used as extensively (millions of users) and across as many skill sets (MDs to RNs to PCAs) as thermometers. Th e supplier's cost in providing this training necessarily has to be passed along as part of the cost of the thermometry system. For the older thermometry systems, the unending stream of payments from disposables and repairs paid for the costs of training and support. For TAT, since only 10 percent of the cost of the older thermometry systems is available as revenue, we had to innovate to preserve the savings for hospitals. There is also a substantial cost for the hospital in maintaining competency levels on all equipment used in patient care, which new technology should not increase, but preferably reduce. This is where avatars and the Virtual Classroom come into play.

> "When five senior physicians in a major university teaching hospital crowded around an iPhone's three-inch screen, watched intently, requested a replay, and then described it as 'brilliant', we knew we were on the right track"

Why avatars in a Virtual Classroom?

FP. Because we found that everyone is fascinated by this medium, and enjoys and pays attention to the content. Training videos, written materials, and even personal in-servicing tend to be boring and are oft en ineff ective, requiring frequent and expensive follow-up by both supplier and hospital educators. Avatars are compelling. The movie of the same name, vast numbers of video games, and extensive social networking are testament to the their effectiveness in capturing the attention of the viewers, which is the most important element in training and support of millions of users. The Virtual Classroom presents familiar scenes and interactions for clinicians, but with avatars substituted for real people.

An important cost advantage to the supplier is the ease in which the Virtual Classroom can be updated to include new training, new products, or new methods. In turn, this lower cost translates into lower cost for TAT users in healthcare.

What convinced you that it would work?

FP. When fi ve senior physicians in a major university teaching hospital crowded around an iPhone's three-inch screen, watched intently, requested a replay, and then described it as "brilliant", we knew we were on the right track. When 35 nurses crowded around an iPad's 10-inch screen, watched intently, laughed at the avatar interactions as similar to their real life colleagues, and exclaimed "such a great idea" we knew our primary audience would be engaged. And the fi nal test was when 1000 nurses and PCAs were trained for TAT by viewing the Virtual Classroom on a large projection screen. Th e subsequent written competency exam was passed by 100 percent of the attendees, and the return demonstration was passed by 99.9 percent on the fi rst try. Prior to the Virtual Classroom, the initial pass rates on personal in-servicing could be as low as 50 percent, which was costly for both supplier and hospital to remedy. The Virtual Classroom is a major improvement and cost benefit for both hospital and supplier.

How do sales people respond to the Virtual Classroom?

FP. With a standing ovation. First they learned what they needed to know very quickly and effi ciently, and then realized how easily they could provide excellent training and support for their customers by employing the Virtual Classroom.

How about Nurse Educators?

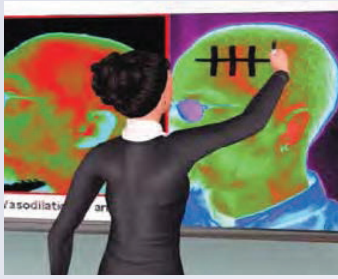
FP. They immediately embraced the Virtual Classroom, as it made it possible for them to assure correct training on new technology, without increasing costs. Th is is particularly important given the staff reductions that many hospitals are facing. Nurse Educators have become strong advocates of the Virtual Classroom as an important tool to help them do their jobs.

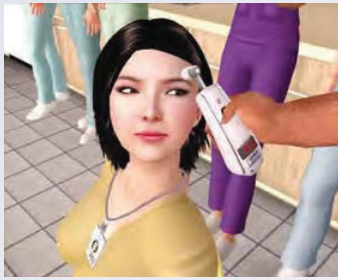
How are hospitals implementing Virtual Classroom?

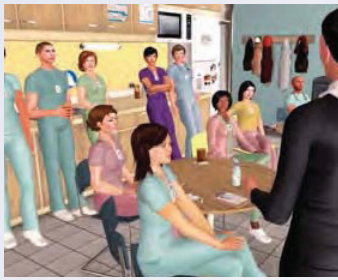
FP. By uploading the Virtual Classroom to their intranet, all clinicians have convenient access at all times. This allows staff to review the TAT science and methods at their convenience rather than at specific times that might compete with patient care. Those without an intranet provide a Virtual Classroom CD to all nursing units. The Virtual Classroom also includes internet links for more detailed clinical information.

How much does the Virtual Classroom cost the hospital?

FP. Zero. We provide this tool free of charge. The Virtual Classroom copyright explicitly gives permission for any use in connection with TAT. A convenient flash version is also available at **www.exergen.com/virtualclassroom** that can be accessed anytime. High resolution CDs are available on request by emailing **medical@exergen.com** .







Other Clinical Thermometry Solutions

For the NICU

EXERGEN TemporalScanner™

Order PN: 140086

A Unique Gift for the Parents of Your Tiny NICU Patient

- The TAT is intended for exclusive use on one infant throughout that infant's stay in the NICU, and then given to the parents on discharge.
- After removing the TAT from the Information Packet, remove the clear storage cap, return to the Packet, and retain the Packet to provide to the parents on discharge.

In the NICU

The TAT should remain in the isolette/radiant warmer with the baby.

- Before the first use, disinfect with 70% isopropyl alcohol, and allow the TAT to equilibrate to the temperature in the isolette or radiant warmer for about 20 minutes. From then on, it is ready for use at any time.
- Being dedicated to one baby, there is no need to disinfect the thermometer between uses

On Discharge

The TAT and Information Packet should be given to the parents to take home.

Return the TAT-2000C (and the User's Manual if removed) to the plastic bag Information Packet when you give it to the parents.

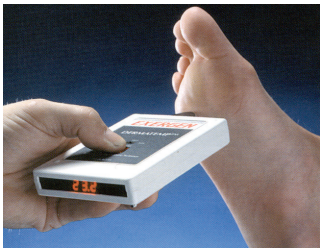
Other Clinical Thermometry Solutions

EXERGEN TemporalScanner™

For Home Care Nursing

The TAT-2000 is a light-duty professional model intended for home health care nursing, school nurses, nursing homes, and other light use clinical settings. It allows the choice of using disposable covers (caps PN:134203), or cleaning between patients with a disinfectant wipe. The TAT-2000 is protected by a three year warranty. To order the TAT-2000 Temporal thermometer use PN: 140001.

For Plastic and Vascular Surgery, Pain Management, Rheumatology, Neurology, Anesthesiology, Oncology, Wound Management, & Diabetic Neuropathy



The DermaTemp is a high precision hand-held infrared thermographic scanner designed to detect the subtle skin temperature variations caused by underlying perfusion variations. These instruments feature a patented automatic emissivity compensation system for absolute accuracy regardless of skin type or color. In those applications where cross-contamination is an issue, disinfectant wipes in between patients can be utilized.

Available are:

- DT-1001LN Long Probe Model (order PN: 104910)
- DT-1001RS Remote Sensor Model, dry skin measurement (order PN: 104950)

Answer key to Competency Assessment — 1: b, 2: c, 3: a, 4: d, 5: c, 6: d.

New Independent Studies Show
Exergen Reduces Hospital Costs by 90% Compared to Other Thermometers

"Yielded clear-cut cost savings that increased exponentially with increasing duration of use and increasing bed numbers per device."

[1] Hayes K, Shepard A, Cesarec A, et al. Cost minimisation analysis of thermometry in two different hospital systems. Postgrad Med J Published Online First: 18 January 2017, doi:10.1136/postgradmedj-2016-134630

- **Patients love the TemporalScanner!**
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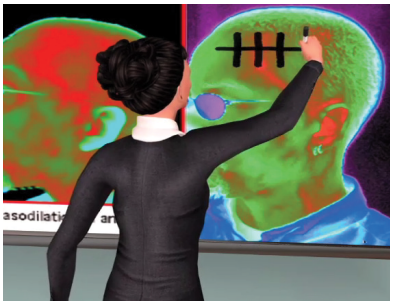

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